

Become an MKS Partner

Looking for a Few Good Partners

MKS is looking for a few good partners to help us serve our growing customer base. We are working hard to build mutually beneficial partnerships with companies drawn to our vision. Our philosophy is to build partnerships based on bilateral trust on a business level as well as a technical level.

Our partner programs include:

- Lucrative financial incentives
- Free training
- Free internal-use software

We invite you to explore the range of programs available for:

- **Distribution Partners** — Companies that re-sell and support MKS products in defined territories.
- **Management Partners** — IT Management and Compliance Management experts that recommend MKS products to their clients.
- **Solution Providers** — Service providers that implement MKS solutions and provide on-going expertise to MKS customers.
- **Industry Solutions Partners** — Firms that create industry-specific solutions (e.g., Insurance, Retail, SOX Compliance, etc.) powered by MKS Integrity.
- **Technology Partners** — Independent Software Vendors with products that integrate with MKS products.

Partner Training

Training for MKS Integrity products is provided free of charge to MKS Partners. In addition, MKS provides free internal-use copies of MKS Integrity to partner personnel who have attended our formal training. Classroom instruction and a self-guided case study tutorial is provided to all partners to ensure mastery of MKS Integrity.



MKS Partners include:

- Anexinet
- Artisan Software
- Aspen Software Consultants
- BeOne
- Catalyst Systems
- The David Consulting Group
- Enerjy
- High Forge
- IBM Business Partner
- iTKO
- Mitsui Knowledge Industries
- Mountaintop Software
- Pultorak & Associates
- RCM Technologies
- RTGX
- ReleaseOne
- Sofea
- Sophelle
- Spectrun Systems

About the MKS Solution

MKS enables Fortune 1000 companies to solve the challenges facing IT today

and achieve total visibility and regulatory compliance by providing a process-centric solution for application lifecycle management. MKS Integrity offers powerful and flexible workflow spanning the complete application lifecycle, supporting requirements management, development and deployment across all platforms in the enterprise.

Our Core Values

Our enterprise application lifecycle management solution, built from a single architecture delivers the following core values to enterprise IT organizations:

- Decision support and visibility — MKS offers IT leaders a comprehensive view across the IT organization, application portfolios, software projects and related activities, delivering real time information and metrics spanning global development operations, and enterprise platforms including distributed, Series i5 and Mainframe.



- Internal controls and audit support — MKS enables organizations to define, secure and enforce processes and ensure complete traceability and auditability over application change supporting regulatory compliance goals.
- Highly flexible process management — MKS Integrity enables organizations and their solution providers to rapidly implement their own development methodologies and enforce them with highly flexible workflow and process management.
- Distributed Development — MKS's Federated Server™ Architecture enables distributed development, facilitates collaboration and provides visibility across disparate worldwide geographic locations, all in real time and with a reduced total cost of ownership.
- Process maturity — MKS offers solutions-based support for a variety of maturity and quality models such as CMM, ITIL, Six Sigma, ISO serving the broadest needs of the IT organization, and supporting IT governance initiatives.

- Complete application lifecycle coverage — In a single solution, MKS spans requirements management, process and workflow management, software configuration management, through to application deployment and ongoing release management.
- Single Architecture/Solution — MKS's technology can be implemented and administered rapidly and efficiently to reduce complexity, and drive down total cost of ownership.

Value to our Clients

An IT organization will realize three-fold benefit from standardizing on MKS's application lifecycle management solution:

- Productivity — IT leaders will enjoy greater productivity and efficiency across their development and IT operations organization through automation and greater integration of processes, greater collaboration and communication, and sophisticated support for software development best practices such as code reuse and refactoring.
- Compliance — By enhancing IT controls and leveraging the powerful process automation available in MKS's solution, CIOs can be assured they have not only built a strong foundation for regulatory compliance, they can also meet their compliance goals in a more systematic and efficient manner.
- Visibility — IT leaders will gain unprecedented visibility across their global development operations regardless of location and platform.

Value to Our Partners

- As our platform has grown in its capability to solve the end-to-end needs of our software development, our customers have come to realize how a truly integrated ALM platform can support their major business transformations.
- The need for enterprise ALM systems among the world's largest companies continues to grow and our ALM business has grown significantly over the past five years.
- Our customer roster is a who's who of the Global 1000 and MKS opens many doors for our partners who are involved in every implementation.

The MKS Partner Program Fuels Your Business Potential

Enterprise customers are adopting the MKS vision for total management visibility across the full application life cycle. MKS offers the only enterprise Application Lifecycle Management (ALM) platform with a single architecture. Our platform spans across all management applications enabling the total visibility that CIOs, and other IT and financial executives demand in today's fast-paced world. Our flexible process model also enables rapid deployment, which leads to rapid results and rapid payback.

Become an MKS Partner today!

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